

FAFSA COMPLETION TOOLKIT Winter/Spring 2016

Updated February 2, 2016

On behalf of the Florida College Access Network (Florida CAN), thank you for participating in the 2016 Florida FAFSA Challenge! This is an exciting new initiative that aims to increase the proportion of Florida high school seniors who complete the Free Application for Federal Student Aid (FAFSA), which helps students qualify for financial aid, like Pell Grants, to pay for college. The Florida FAFSA Challenge encourages schools, districts, and communities to set bold and attainable FAFSA completion goals and implement strategies designed to meet their goals.

While many schools, districts, local college access networks, and nonprofits in the state have already been working hard to boost FAFSA completion rates, this initiative will recognize their achievements and support their efforts with access to resources and proven strategies. This guide introduces the campaign and provide a one-stop shop for FAFSA resources to support your success—and ultimately, the success of your students. We also ask that you share your successful strategies with us. We may even feature your successes throughout the campaign. Contact our Special Projects Coordinator, apineiro@floridacollegeaccess.org, with your promising practices!

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INTRODUCTION

About Florida CAN

Florida College Access Network (Florida CAN) is a statewide network of leaders, organizations, and educators who are collectively committed to dramatically increasing postsecondary opportunities for all Florida students—especially students traditionally underrepresented in higher education, such as low income students and those who are the first in their families to go to college.

Our Mission: To create and strengthen a statewide network that catalyzes and supports communities to improve college and career readiness, access, and completion for all students.

Our Vision: At least 60% of working-age Floridians will hold a high-quality post-secondary degree or credential by the year 2025.

Our Guiding Values:

- College is postsecondary education
- College readiness is career readiness
- College is for everyone
- College is a public good
- Reaching Goal 2025 will require collective action

About Florida FAFSA Challenge

Florida FAFSA Challenge is a new statewide campaign that aims to increase the proportion of Florida high school seniors who complete the Free Application for Federal Student Aid (FAFSA). The campaign encourages districts and schools to set a FAFSA completion goal to increase the proportion of their high school seniors who complete the FAFSA by 5% from the prior year. The challenge runs through March 31, 2016, and is open to all public high schools in Florida.

Florida CAN will celebrate your school's or district's progress and ultimately, your success. Trophies will be awarded to the schools and districts that are first to the finish line as well as those that have the highest FAFSA completion rate and make the greatest improvement by March 31st. All schools that meet or exceed the 5% goal will be recognized.

Working together, Florida can and will ensure that all students have access to the financial resources they need to afford a postsecondary education.

Why the FAFSA is Important

While most Floridians would agree that a college degree is important, college seems out of reach to many Florida students who fear they won't be able to afford it. Completing the FAFSA is the first step in making college affordable for students. By helping students through this sometimes confusing process, schools and communities can help students make their dreams of postsecondary education a reality.

According to a 2015 analysis by Florida CAN, completing the FAFSA was found to be a significant predictor of college attendance using data from over 450 schools. Yet Florida lags most states in the country in FAFSA completion. Although Florida is the third most-populous state, we ranked 39th in the proportion of our seniors who completed the FAFSA in 2014-15. Florida CAN calculates that the Florida graduating high school class of 2015 collectively left behind over \$100 million in Pell Grant monies alone—free money they could have used to help pay for college or career school.

Not only is it important for students to complete the FAFSA, they should do so as early as possible. Although students can complete the FAFSA application throughout the year, many colleges and universities have deadlines for institutional financial aid. The earlier students complete the FAFSA, the more money they are likely to get. Research shows students who complete the FAFSA in January, February or March receive twice as much state and institutional aid as students who complete the form later.

STRATEGIES

Your school or community may already organize a FAFSA completion initiative, such as College Goal Sunday or FAFSA night. If so, you're well on your way to meeting your goal! If your school does not yet have an initiative for helping students with the FAFSA, now is a great time to start.

1) SET A GOAL AND TRACK YOUR DATA

We recommend that you set a goal that is **5% higher** than your school's FAFSA completion rate as of March 31st of last year. However, schools are welcome and encouraged to set more ambitious goals, or goals that fit your school's unique circumstances. To find your school's FAFSA completion rate for last year as of March 31st, visit the <u>Florida FAFSA Finish Line Data Dashboard</u>. There you can look up your high school's and/or district's FAFSA completion rate for 2015 and, beginning in January 2016, track your progress toward your goal.

Once you have decided on a goal for your school, please register with us by completing this <u>brief form</u>. By registering, you will have access to a listserv to ask questions and

share best practices as well as receive periodic information and tips for success. Registration also qualifies your school for the Champions award (see page 8).

Tips!

- Make your goal ambitious but attainable, keeping in mind your school's unique needs.
- Work with a broad team within your school to set and support your high school's goal.
- If you have a local college access network in your community, make sure your school's goal aligns with any community-wide FAFSA goals.
- Make your goal public! Post your goal in a prominent location in the school and track and report on your progress throughout the challenge through announcements over the loudspeaker and other means.

Tracking your school's progress: Florida FAFSA Finish Line Data Dashboard
https://public.tableau.com/views/FloridaFAFSAFinishLine/BySchool?:embed=y&:display_count=yes

The Florida FAFSA Finish Line data dashboard features FAFSA completion rates for 12th graders at over 500 public schools in Florida, including district- and state-level figures. During FAFSA season, the dashboard is updated regularly, giving you near-real-time information on the FAFSA completion rates at your school. Use this dashboard to easily keep track of your school's progress towards its goal.

Student Level Data

The Florida Department of Education Office of Student Financial Assistance (OFSA) is working with school districts to make student level FAFSA completion data available to schools. Knowing which of your students have completed the FAFSA can help you identify and reach out to those students who have not. For more information on how school districts can have access to this data, contact Lori Auxier, OFSA Director of Outreach, at lauxier@fldoe.org.

2) HOLD A FAFSA EVENT

There are a number of different types of events that a school or community can hold to help students and families successfully complete the FAFSA. Some examples:

- Host a FAFSA Information Night where students and families can learn about what they need to successfully complete the FAFSA, stressing the importance of completing the FAFSA early.
- Host a FAFSA Lab where students and families have the opportunity to complete their FAFSA application with the assistance of on-site volunteers. Staff from the financial aid office at a local college are often willing to assist with or even organize such labs and can provide valuable expertise on the process.

- Partner with a College Goal Sunday (CGS!Florida) event in your community, promoting the event at your school. These events provide personalized FAFSA completion assistance at sites across the state. Check the CGS!Florida website to see if an event is scheduled for your community: http://www.navigatingyourfinancialfuture.org/CGS!FLORIDA/Locations.aspx.
- Coordinate with your local Volunteer Income Tax Assistance (VITA) program to hold a tax assistance/FAFSA event. Students may delay the FAFSA if their parents have not yet completed their income tax returns. To learn more about tax assistance programs and resources in your community, visit www.FreeFLTaxSites.org.

For more information on existing programs, or for tools to help you plan your own event, please see the "Programs and Tools" section in the Resource Guide.

3) PROMOTE THE IMPORTANCE OF FAFSA TO STUDENTS AND FAMILIES

One of the biggest barriers to FAFSA completion is misinformation and lack of information. Students and families might not know about the resource or think they would qualify. Others may be intimidated by the form. Yet others may not realize that the form is a prerequisite to qualify for other types of aid, beyond federal aid. By developing a strong outreach plan for students and families, your school can provide valuable information and encourage all seniors to complete the FAFSA.

- Promote FAFSA completion through all channels available: morning announcements, posters and flyers, social media, letters home, newsletters, etc.
- Stress the importance of FAFSA completion, address common misconceptions, build excitement around your goal, and provide helpful tips on completion to students and families.
- Utilize the many available resources for student and family outreach described in the Resource Guide, including flyers, posters, modules and YouTube videos on the FAFSA and financial aid.

4) TEXT STUDENTS WITH IMPORTANT REMINDERS

One proven way to improve FAFSA completion rates is through text message reminders to students. As part of the Better Make Room initiative, the U.S. Department of Education has partnered with **Up Next** (https://www.whatsupnext.us/), a service that sends text reminders to guide students through the application and financial aid process. This service is free to schools and students.

Several communities have texting projects with reminders specific to local and state colleges, including FAFSA reminders.

- Heart of Florida United Way/Central Florida College Access Network: http://www.hfuw.org/going2college/
- Earn Up!/Northeast Florida College Access Network: http://earnup.org/earn-up-text-alerts
- United Way of North Central Florida: http://www.unitedwayncfl.org/going2college

If you are interested in setting up a text-based outreach platform for FAFSA completion for students in your school/district/community, the National College Access Network (NCAN) partners with Signal Vine, a technology company which provides this service for NCAN members at a discounted price.

5) PROVIDE INCENTIVES AND ENGAGE IN FRIENDLY COMPETITION

- Create an incentive for students who complete the FAFSA. Door prizes, raffles, and food (like pizza at a FAFSA night) are great examples.
- Districts can host a challenge among their high schools with awards and prizes.
 Post weekly data updates in a public place where school counselors, teachers and administrators can see it.
- Some schools require eligible students to complete the FAFSA in order to buy prom tickets, or offer a discount on tickets to FAFSA completers.

6) COLLABORATE WITH COMMUNITY PARTNERS AND CHAMPIONS

FAFSA completion should be a goal not just for high schools, but for the community as a whole. For example, several local college access networks in Florida have set FAFSA completion goals for their regions and partner with local schools and districts to meet their goals. Community partners can help support your school's efforts and promote the importance of FAFSA completion beyond your school's walls. For example:

- Ask your mayor or city council for a proclamation to celebrate your goal or to adopt a city-wide FAFSA completion goal.
- Partner with the financial aid office at a local college or university to provide expertise, resources, and volunteers for a FAFSA information night or a FAFSA completion lab.
- Ask local businesses to donate prizes or food or provide volunteers for a FAFSA event.
- Many local college access networks have set goals to boost FAFSA completion in their regions. If you would like to connect with a local college access network in your region, contact Florida CAN's Special Projects Coordinator at apineiro@floridacollegeaccess.org.
- Check with your local education foundation. Many education foundations support or lead college access programs in their districts.

FAFSA CHALLENGE AWARDS

What does your school or district get if you meet the Florida FAFSA Challenge?

Two words: bragging rights! Florida CAN will publicly celebrate your achievement and your commitment to ensuring that your high school seniors have the financial resources they need to afford a postsecondary education. You might even win a cool trophy!

AWARD CATEGORIES

The Winners Circle

Winners in each of these categories will win a trophy. Florida CAN will also congratulate your school or district in a press release, in its newsletter and on its website.

- 1. "MVP" (Have the highest FAFSA completion rate through March 31st)
- 2. **"Most Improved"** (Improved their FAFSA completion rate the most compared to last year through March 31st)
- 3. "Fastest Lap" (Beat their FAFSA completion rate from last year by 5% in the fewest amount of days; must have a FAFSA completion rate of at least 20% in 2016 to qualify)

Champions

Florida schools and districts that set and achieve a FAFSA completion goal. Florida CAN will list your school's name in a press release, in its newsletter and on its website with your accomplishment and provide a certificate to your school. Schools must register at this link to qualify.

All-Stars

Florida schools and districts that achieve a boost in FAFSA completion by at least 5% over last year. Florida CAN will list your school's name on its website with your rate of improvement and provide a certificate to your school.

RESOURCE GUIDE

GENERAL FAFSA INFORMATION

Webinar: Announcing the 2016 Florida FAFSA Challenge

http://www.floridacollegeaccess.org/event/florida-can-webinar-announcing-the-2016-florida-fafsa-challenge/

The Florida College Access Network hosted a webinar in December 2015 to announce the 2016 Florida FAFSA Challenge and highlight strategies to benefit students in completing the application. The webinar recording and slides will be made available at the above link.

Webinar: It's FAFSA Season, Let the "Funds" Begin!

http://www.floridacollegeaccess.org/event/its-fafsa-season-let-the-funds-begin/
In January 2015, the Florida College Access Network hosted a webinar featuring strategies and resources for boosting FAFSA completion. The webinar recording and slides are available through the above link.

FSA ID Tutorial Video

https://www.youtube.com/watch?v=DLcALWaVoIY

This YouTube video provides a step-by-step look at how to create an FSA ID, and can help students and families, as well as others helping them through the financial aid process. Share with students and families at a FAFSA information night, or on social media.

FAFSA Demo Website

http://fafsademo.test.ed.gov

Beginning December 27, 2015, this FAFSA demonstration website will be open, allowing you to walk through the FAFSA process as a student would. This is a great training tool for staff and volunteers who will be helping students and families with the FAFSA. You can access the demonstration site using *eddemo* as the User name and *fafsatest* as the Password.

2016-2017 FAFSA on the Web Preview Presentation

http://ifap.ed.gov/eannouncements/attachments/121015FOTWPreviewPresentation20162017Attach.pptx

This presentation, produced by the U.S. Department of Education's Office of Federal Student Aid, provides a step-by-step preview of this year's FAFSA on the Web site. It's a great way for counselors, college access professionals, and others to familiarize themselves with the ins and outs of this year's FAFSA application. The slides can also be used or modified to create your own FAFSA presentation.

Federal Student Aid Free Webinar Series

http://fsaregistration.ed.gov/events/-federal-student-aid-free-webinar-series-/event-summary-dea6263aed524b3c8bed24193ca91db2.aspx

The U.S. Department of Education's Office of Federal Student Aid will be hosting a series of informative webinars beginning in early January 2016. Topics include: Federal Student Aid Tools & Resources, Line-by-Line FAFSA Demo, Financial Aid 101 (in English and Spanish), Loan Forgiveness Programs, and Loan Repayment. Register at the link above to participate in one or more of these webinars.

U.S. Department of Education's Homeroom Blog: Federal Student Aid http://www.ed.gov/blog/topic/federal-student-aid/

Homeroom is the official blog of the U.S. Department of Education and publishes timely information and resources relevant to FAFSA completion and federal student aid. Some examples of blog topics, which are great for including in newsletters or emails to parents, include: 5 Things to do After Filing Your FAFSA, Top 5 FAFSA FAQs, 7 Common Myths about Financial Aid and 7 Common FAFSA Mistakes.

Office of Federal Student Aid Twitter Page https://twitter.com/FAFSA

The FAFSA Twitter page, maintained by the U.S. Department of Education's Office of Federal Student Aid, provides timely reminders of relevant information and deadlines related to federal student aid programs. The site hosts live question and answer sessions during "#AskFAFSA Office Hour" to allow students, parents and others the chance to get FAFSA and financial aid questions answered from federal officials.

Khan Academy: Paying for College

https://www.khanacademy.org/college-admissions/paying-for-college

This Khan Academy module consists of free video tutorials to help guide students and families through the process of paying for college, including a step-by-step guide to filling out the FAFSA.

Top 10 Mistakes Students Make on the FAFSA

http://www.nerdwallet.com/blog/loans/student-loans/top-10-fafsa-mistakes/

This short article by NerdScholar highlights some of the most common FAFSA mistakes, and is a useful tool to share with students and families.

English-Spanish Glossary

http://www.tgslc.org/spanish/glossary/index.cfm?id=A

This extensive glossary can help financial aid professionals and others find the Spanishlanguage equivalents for common financial aid terms.

TRAINING

National College Access Network Training Resources

http://www.collegeaccess.org/ELearning

The National College Access Network (NCAN) provides e-learning resources to college access professionals, with select modules focusing on federal student aid programs, financial aid and FAFSA completion. The modules are self-paced, available year-round, and reflect evidence-based practices.

National Training for Counselors and Mentors (NT4CM) Webinar

Webinar: https://event.webcasts.com/viewer/event.jsp?ei=1074317

Slides only: http://financialaidtoolkit.ed.gov/resources/nt4cm/NT4CM-training-of-trainers-presentation.pdf

Additional training materials:

http://financialaidtoolkit.ed.gov/tk/training/nt4cm/resources.jsp#training-materials

The National Training for Counselors and Mentors is a collaboration between a number of agencies to provide financial aid training to school counselors and mentors. The webinar is 90 minutes long, and covers Federal Student Aid programs, Scholarship searches and Financial Aid fraud.

2015–16 Counselors and Mentors Handbook on Federal Student Aid http://financialaidtoolkit.ed.gov/resources/counselors-handbook-2015-16.pdf

Compiled by the U.S. Department of Education, this handbook is another resource for those that will be assisting students and families complete the FASFA. It includes both information specifically on completing the FAFSA, as well as information on federal student aid more generally.

Mapping Your Future: FAFSA training for service providers https://mappingyourfuture.org/services/webinars.cfm

Mapping Your Future offers a free FAFSA training to financial aid professionals and others helping students complete the FAFSA. Three webinars are scheduled: December 15, 2015, January 14, 2015, and January 20, 2015. To register for one of these webinars, follow the link above. Past webinars are also available on-demand at https://mappingyourfuture.org/services/webinararchive.cfm.

Florida Department of Education Office of Student Financial Assistance (OSFA) http://www.navigatingyourfinancialfuture.org/

OSFA provides in-person training and resources to districts, schools, and community partners on the FAFSA and financial aid, and can also connect you to outside resources that can provide you with the training you need.

Fundamentals of Financial Aid PowerPoint

http://www.collegegoalsundayusa.org/wp-content/uploads/2015/06/Fundamentals-of-Financial-Aid.pdf

This PowerPoint by the Illinois Student Assistance Commission aims to help participants identify key financial aid terms and concepts, outline the process of establishing eligibility and applying for aid, and identify trusted sources of information. While some aspects of the presentation are Illinois-specific, there is a great deal of useful information that is not state-specific.

Student Aid Tips for Unique Student Populations

http://www.nasfaa.org/Unusual_Student_Circumstances

These handouts can be used as part of a training to prepare counselors and volunteers provide assistance to students in unique situations, including wards of the court, foster youth, single parents and more.

Special Student Populations PowerPoint

http://www.collegegoalsundayusa.org/wp-content/uploads/2015/06/2014-2015-3-Special-Student-Populations.pdf

For more in-depth information on supporting unique student populations, review this PowerPoint prepared by the Illinois Student Assistance Commission. The PowerPoint focused on homeless and unaccompanied students, students in DCFS/foster care, undocumented students, and students with unique situations that may require professional judgement.

FAFSA Event Volunteer Training

http://www.collegegoalsundayusa.org/wp-content/uploads/2015/09/FAFSA-Training-for-Volunteers.pdf

This PowerPoint from College Goal Washington is an example of a training that might be provided to volunteers for a FAFSA completion event, and provides a useful overview for anyone who will be helping students and families complete the FAFSA.

PROGRAMS AND TOOLS

College Goal Sunday (CGS!Florida)

http://www.navigatingyourfinancialfuture.org/CGS!FLORIDA/

In partnership with the Florida Association of Financial Aid Administrators (FASFAA), the Florida Department of Education's Office of Student Financial Assistance (OSFA) coordinates CGS!Florida, a free program that provides personalized FAFSA completion assistance to students and families. CGS!Florida takes place in January and February at sites throughout Florida. Sites and dates for this year are posted at the link above.

College Goal Sunday USA: Host a FAFSA Completion Event http://www.collegegoalsundayusa.org/volunteers

If you are interested in planning your own FAFSA completion event, the national College Goal Sunday provides a number of resources that will help with planning the event, marketing, and more.

Free Tax Preparation Help with the Volunteer Income Tax Assistance (VITA) Program

http://www.freefltaxsites.org/

Florida Prosperity Partnership (FPP), a statewide nonprofit partnership, is once again teaming with the Internal Revenue Service (IRS), United Ways, and other partners around the state to provide free income tax preparation to low and moderate income Floridians. Through www.FreeFLTaxSites.org, Floridians can find a location near them as well as the Facilitated Self Assistance (FSA) website link to complete their tax return from the comfort of their own home with IRS certified volunteers standing by to answer their questions. The VITA Program generally offers free tax help to people who make \$53,000 or less and need assistance in preparing their tax returns. IRS certified volunteers provide free basic income tax return preparation and free electronic filing to qualified individuals.

Financial Aid Toolkit

http://www.financialaidtoolkit.ed.gov/tk/

The Financial Aid Toolkit, a resource from the U.S. Department of Education's Office of Federal Student Aid, provides information and outreach tools for counselors, college access professionals, nonprofit mentors, and others. It includes videos, infographics, how-to guides, event planning assistance, presentation templates, and a variety of other financial assistance resources.

Navigating Your Financial Future: Resources

http://www.navigatingyourfinancialfuture.org/Resources.aspx

This resource guide, produced by the Florida Department of Education's Office of Student Financial Assistance, includes a variety of tools to help schools and communities promote FAFSA completion. Highlights include toolkits for planning a Financial Aid Night or FAFSA lab and outreach materials such as brochures to order or download.

The FAFSA Completion Project: An Annotated Bibliography

http://www.floridacollegeaccess.org/wp-

content/uploads/2015/02/FAFSABibliography.pdf

Published in 2011 by the U.S. Department of Education, this annotated bibliography links to free resources available online to support school systems in their development of FAFSA completion programs and policies. The resources are grouped into categories

by audience: research, policy, and programmatic studies and practical guides for principals and administrators; training and support materials, publicity, handouts, troubleshooting guides, and background information for counselors; and informational and supportive guides for students and their families. In addition, specific resources supporting a data-driven program are also included.

WORKING WITH UNDOCUMENTED STUDENTS

Although undocumented students are not eligible for federal financial aid or for state aid in Florida, they can also be encouraged to seek out financial aid options during this campaign. The following resources answer some common questions about financial aid for undocumented students, and provide guidance on how to navigate the financial assistance that is available to them.

National Association of Student Financial Aid Administrators: Tips for Working With Undocumented Students

http://www.nasfaa.org/students/Student Aid Tips for Unique Student Populations.as px

U.S. Department of Education: Financial Aid and Undocumented Students https://studentaid.ed.gov/sites/default/files/financial-aid-and-undocumented-students.pdf

College Board: Advising Undocumented Students
http://professionals.collegeboard.com/guidance/financial-aid/undocumented-students

Webinar: Supporting Florida's Undocumented Students
http://www.floridacollegeaccess.org/event/florida-can-webinar-supporting-floridas-undocumented-students/

DATA AND RESEARCH

Policy Brief: \$100 Million in Pell Grants Left Behind: FAFSA Completion in Florida http://www.floridacollegeaccess.org/wp-content/uploads/2013/12/FAFSA-Completion-in-Florida.pdf

The U.S. Department of Education makes available over \$150 billion in federal student aid to college students each year, yet tens of thousands of Florida students failed to complete the form needed to access these funds. Analyzing state and federal data, Florida CAN estimated that Florida students graduating in 2013 left behind over \$100 million in Pell grants, simply because they didn't complete the form. The December 2013 policy brief highlighted this and other findings, including resources available to students as well as recommendations moving forward.

Pell Grants Lost by Florida School Districts

http://www.floridacollegeaccess.org/wp-content/uploads/2015/01/Printable-2014-Summit-FAFSACompletion-Data.pdf

This analysis of FAFSA completion data was provided to attendees of the 3rd Annual Summit on Florida College Access and Success in October 2014. It includes a district-level breakdown of Pell Grants left behind for Florida students graduating in 2013.

Florida Economic Security Report, Beyondeducation.org

Economic Security Report: http://beyondeducation.org/temp/ER Report.pdf

Report Landing Page: http://beyondeducation.org/ Accompanying Workforce Outcomes Database: http://esm.beyondeducation.org/esm/florida/

School counselors and educators faced with providing information to students about financial assistance for college are sometimes faced with questions such as, "Is college worth it?" In 2013, the Florida Legislature passed a bill to provide economic and workforce outcome data for graduates of all public postsecondary institutions in the state, which can be a useful resource when discussing the costs and benefits of a postsecondary education with students and families.

STAY INFORMED!

Florida CAN updates, releases

http://www.floridacollegeaccess.org/contact/

The Florida College Access Network publishes a monthly e-newsletter, as well as information and resources for students, families, community leaders, and education professionals. Sign up for free to stay in the know on college and career readiness, access and success news and best practices, including Florida CAN's free webinar series.

Don't forget!

Starting next fall, the FAFSA will be available for students to fill out on October 1st, 2016 – three months earlier!

The earlier FAFSA start date will make it easier for school counselors and college access professionals to align financial aid assistance with other college access programming traditionally offered in the fall, like College Application Week/Month.

Stay tuned for more updates on Early FAFSA from Florida CAN in Spring 2016...

TRACKED CHANGES:

2/2/16:

- Added "National Training for Counselors and Mentors (NT4CM) Webinar," pg. 11.
- Added "Top 10 Mistakes Students Make on the FAFSA," pg. 10.
- Added "English-Spanish Glossary," pg. 10.
- Added "2015–16 Counselors and Mentors Handbook on Federal Student Aid," pg 11.
- Added "Student Aid Tips for Unique Student Populations," pg. 12.
- Added "Special Student Populations PowerPoint," pg. 12.
- Added "FAFSA Event Volunteer Training," pg. 12.
- Added "Fundamentals of Financial Aid PowerPoint," pg. 12
- Added "College Goal Sunday USA: Host a FAFSA Completion Event," pg. 13.